

# Business Matching & Exchange Party with Osaka SMEs in BKK 2019

■ **DATE: May 7th (Tue.), 2019**

[Business Matching] 14:00-18:00 [Exchange Party] 18:30-21:00

■ **PLACE: HOTEL WINDSOR SUITES HOTEL SUKHUMVIT 20**

[Business Matching] 14F/Paetai Room

[Exchange Party] 32F/Bussarakham Room



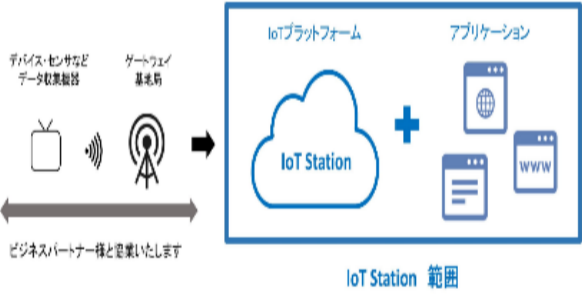

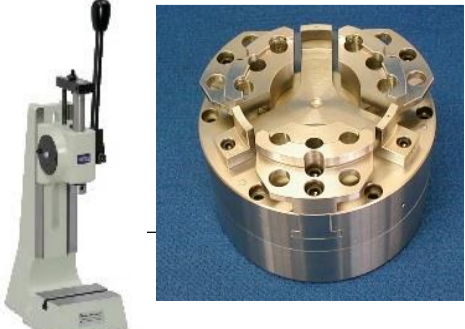
9 excellent high-tech SMEs from Osaka, Japan, participate in "SUBCON THAILAND 2019" to be held at BITEC from May 8th-11th. Taking this opportunity, we have a Business Matching Event & Exchange Party with Osaka SMEs here in Bangkok, on May 7th, co-organized by The Board of Investment of Thailand (BOI), and with special cooperation by The Federation of Thai Industries (FTI). Please join and find your business networking opportunity with 9 Osaka SMEs below!

[Note] For detailed information on each company, please refer to:

[https://www.mydome.jp/ibo/event\\_info/thailand\\_1905/thailand\\_1905\\_profile\\_9.pdf](https://www.mydome.jp/ibo/event_info/thailand_1905/thailand_1905_profile_9.pdf)

**Participation  
FREE**

## Participants' Profiles

Company Name	looking for ...
<b>1. DFJ CO., LTD.</b> URL: (JP) <a href="http://www.web-fuji.com/">http://www.web-fuji.com/</a> Business: Manufacturer/ Detection systems that analyze sounds produced by products or equipment without or destroying them, and decide acceptance and/or rejection. Looking for <b>Buyer</b> Abnormality detection devices and disorder alert systems that use AI [Target] Parts manufacturers in the automobile and electrical industries	<b>Buyer</b> 
<b>2. FUJI SEIMITSU KOGYO Co., Ltd.</b> URL: (JP) <a href="http://www.web-fuji.com/">http://www.web-fuji.com/</a> Business: Manufacturer/Photo etching & electroforming process, precision sheet metal working, printing, and Looking for <b>Buyer</b> Precision processed thin plate products with photo etching technology (t < 1.0mm ) [Target] manufacturers of home electronic appliances, car parts, medical biotechnology, optical equipment, and companies that develop organic EL devices, etc.	<b>Buyer</b> 
<b>3. GENECH CORPORATION</b> <b>GENECH(Thailand)CO., LTD.</b> <span style="border: 1px solid red; padding: 2px;">TH OFFICE</span> URL: (JP) <a href="http://www.genech.co.jp/">http://www.genech.co.jp/</a> (EN) <a href="http://en.genech.co.jp/">http://en.genech.co.jp/</a> [Genech Thailand] (JP) <a href="https://th.genech.net/index.php">https://th.genech.net/index.php</a> Business: Systems consulting, systems construction, infrastructure construction, operation management, systems maintenance IoT consulting, IoT platform services, and sales of IoT devices Looking for <b>Buyer</b> IoT platform "IoT Station", which enables any ideas embodied based on the IoT concept and provides IoT solutions. [Target] Japanese companies doing business overseas (any business category), sensor and device manufacturers <b>Partnership</b> Sensors and devices × IoT solutions We are interested in proposing IoT solutions for problems faced by various companies by combining sensors and devices sold in Thailand with our company's IoT platform IoT Station [Target] Sensor manufacturers, and device manufacturers in general	<b>Buyer/Partnership</b> <p style="color: red;">貴社のIoT製品から収集したデータを見る化します!</p> 
<b>4. KYOEI CONTROLS CO., LTD.</b> URL: (JP) <a href="http://kyoei-techno.com/">http://kyoei-techno.com/</a> (EN) <a href="http://kyoei-techno.com/en/">http://kyoei-techno.com/en/</a> (TH) <a href="http://kyoei-techno.com/th/">http://kyoei-techno.com/th/</a> [Kyoei Thailand] (TH) <a href="http://www.kyoeicont-th.com">www.kyoeicont-th.com</a> Business: Design and construction of water and sewage facilities; Manufacture and sales of Cilia MZ Technology filter [Cilia MZ Technology filter set] a 4-stage filtration system for effectively inactivating bacteria and viruses, stabilizing pH values, which even makes river water drinkable. It is certified by NSF International (a sanitation and food safety standardization organization), and also meets WHO (2011) specifications for drinking water quality. Looking for <b>Supplier</b> Filtration filters, filter housings, faucet connectors [Target] OEM manufacturers producing equivalent products (listed above) <b>Partnership</b> Filtration filters, filter housings [Target] Agencies that will buy our products and sell them	<b>Supplier/Partnership</b> 
<b>5. NAKA SEIKI CO., LTD.</b> URL: (JP) <a href="http://www.nakaseiki.co.jp/">http://www.nakaseiki.co.jp/</a> (EN) <a href="http://www.nakaseiki.net/">http://www.nakaseiki.net/</a> Business: Manufacturer/ Manufacture and sales of air chucks, hand presses, and marking presses Looking for <b>Buyer</b> (1) Hand press, Impact press (2) Precision air chuck [Target] (Hand press) Low voltage, electrical machinery, and transportation equipment manufacturers, and companies that assemble parts in the field; or companies that manufacture FA equipment machines (Precision air chuck) Companies that perform metal cutting work or manufacture FA equipment machines <b>Partnership</b> (1) Hand press, Impact press (2) Precision air chuck [Target] Sales agents that can sell our products (hand press, impact press, precision air chuck)	<b>Buyer/Partnership</b> 

## 6. ORION GIKEN CO., LTD.

Buyer/Partnership

URL: (JP) <https://www.orion-g.co.jp/>

Business: Manufacturer/ Development, manufacture, sales, and installation of remote swivel mount, metal fittings  
 [Product description] 1. controllable swivel mount can rotate in the same directions shown in the camera image 2. rotates centering around the camera lens axis 3. simple pushbutton adjustment moves the swivel mount to preset positions and back to its starting point



Looking for **Buyer** Remote electric swivel mount for operative field cameras and operating room cameras  
 [Target] Hospital equipment installation companies, trading companies, companies with sales channels to hospitals  
**Partnership** Companies that install or process medical imaging equipment, systems, or other equipment for operating rooms  
 [Target] Companies or hospital-related organizations that develop for and/or sell imaging systems to hospitals

## 7. SHINKO HIGH PRECISION MOLD CO., LTD.

Buyer/Supplier/Partnership

URL: (JP) <http://www.shinko-seimitsu.co.jp/>

Business: Manufacturer: technical guidance, contract manufacturing, and collaboration with overseas companies  
 /Design and manufacturing of precision molds for precision plastic parts used in automobile and electronic  
[https://www.mydome.jp/ibo/event\\_info/thailand\\_1905/thailand\\_1905\\_profile\\_9.pdf](https://www.mydome.jp/ibo/event_info/thailand_1905/thailand_1905_profile_9.pdf)



Looking for **Buyer** Metal molds, metal mold parts, and mold technology (technical consulting)  
 [Target] Manufacturers (automobile parts or electronic parts)  
**Supplier** Metal molds and metal mold parts [Target] Metal mold manufacturers and parts processing manufacturers  
**Partnership** Metal molds and metal mold parts [Target] Metal mold manufacturers

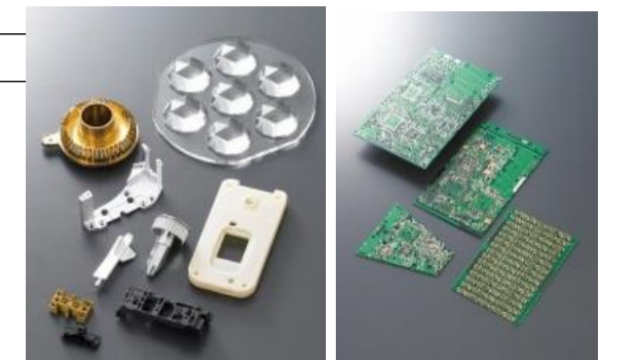
## 8. STUFF CO., LTD

Buyer/Supplier/Partnership

URL: (JP) <http://www.rd-stuff.com/>

Business: Manufacturer/"Total solution for product development" from product design development to prototyping, mass-production

Looking for **Buyer** (1) Learning-type IoT alcohol gadget TISPY (self-developed product) (2) Our achievements in software development and various design techniques for circuits, circuit boards, and mechanisms  
 (3) Total support from development to prototyping to small lot mass-production in a continuous process  
 [Target] Local Japanese manufacturers that have local subsidiaries in Thailand (automobile parts, medical equipment, and household appliance industry), and able to communicate in Japanese



**Supplier** Local processing technology (for resin, metal, rubber material cutting and metal molds)  
 [Target] Processing, molding, and assembly manufacturers that have business experiences with Japanese manufacturers, and actual achievements in automobile parts, medical equipment, and household appliance industry, and able to communicate in Japanese

**Partnership** (1) Learning-type IoT alcohol gadget TISPY (2) New product development in collaboration with local startup companies, combining our technology and their planning and products  
 [Target] Companies having collaboration experience with Japanese companies, product development in healthcare products and devices



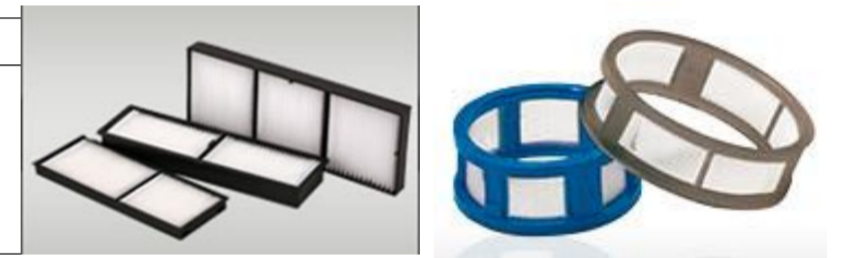
## 9. YUHO CO., LTD.

Buyer/Supplier

URL: (JP) <http://www.yuho.toyobo.co.jp>

Business: Manufacturer/ Non-woven fabrics, filters, and resin molded products

Looking for **Buyer** (1) Insert molded products such as high performance non-woven fabrics and plastic meshes,  
 (2) HAYATE (carbon fiber non-woven fabrics using thermoplastic resin fiber)  
 [Target] Manufacturers of automobile parts, industrial machinery, small equipment;  
 and Machine parts trading companies



**Supplier** Injection molding resins, plastic bags, cardboard boxes, polyurethane foam, and release agents  
 [Target] Manufacturers and trading companies of rubber, polyurethane, molding resins, and packaging materials

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**DATE:** May 7th(Tue.), 2019 [Business Matching] 14:00-18:00 [Exchange Party] 18:30-21:00

**PLACE:** HOTEL WINDSOR SUITES HOTEL SUKHUMVIT 20

[Business Matching] 14:00-18:00 [Exchange Party] 18:30-21:00

[Address] 10/1 Sukhumvit Soi 20, Sukhumvit Road, Bangkok, Thailand [TEL] +66-2-262-1234

Please send this application form to:

**FAX : +81-6-6947-4326 or E-mail : oochin@mydome.jp**

### \*Business Matching & Exchange Party with Osaka SMEs in BKK 2019

Sent on: 2019/ /

Company Name:	URL:
TEL:	FAX:
Address:	
Category of Business:	Products:
Person in Charge	E-mail:
Dept./Title:	

\*Companies you would like to meet \*Please pick up the companies and the numbers from the list upside/above.

No.	Name of the Company	What you are interested in for them

\*Do you have an Thai-Japanese interpreter (staff)? YES / NO

We apologize in advance that (1)we may decline the application if your interest doesn't match that of Osaka companies, and (2)we may request only 1 person from each company to join in the exchange party in case we receive more applicants than estimated. Please bring confirmation e-mail from us to the reception counter on the day.

**Organized by: Osaka Business Development Agency, The Board of Investment of Thailand (BOI)**  
**Co-operated by: The Federation of Thai Industries (FTI)**