

Business Matching & Exchange Party with Osaka SMEs in HCM 2018

● **DATE: Oct. 10th(Wed.), 2018**

[Business Matching] 13:30-17:30 [Exchange Party] 17:40-19:00

● **PLACE: HOTEL MAJESTIC SAIGON, 5F, Prima Ballroom**

**Participation
FREE!**

8 excellent high-tech SMEs from Osaka, Japan, participate in the int'l machine tools & metalworking exhibition "METALEX VIETNAM 2018" to be held at SECC from Oct.11th-13th. Taking this opportunity, we have a Business Matching & Exchange Party with Osaka SMEs in HCMC, on Oct.10th, with special cooperation by VCCI HCMC. Please join and find your business opportunity with 12 Osaka SMEs below!

[Note] For detailed information on each company, please refer to:

http://www.mydome.jp/files/event/vietnam_hochiminh_2018.pdf

METALEXVTN ...Participating in METALEX VIETNAM 2018

VN OFFICE ...Operating in Vietnam

looking for ...

Participants' Profiles

1. FUJI ELECTRIC INDUSTRIES CO., LTD.

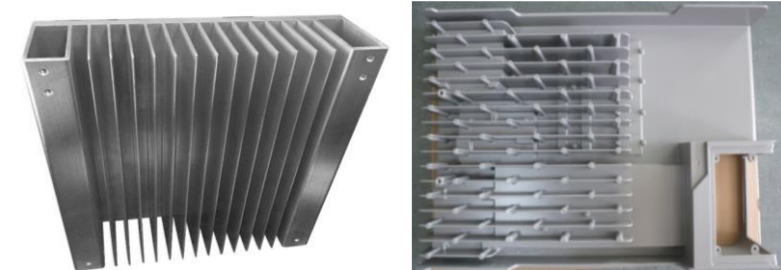
METALEXVTN

Buyer / Supplier

URL: (JP) <http://www.fujidensan.co.jp/> (EN) <http://www.fujidensan.co.jp/fds/ehtml/company.html>

Business: Trading company wholesale business of electric machine and appliance

Looking for: **Buyer** Electronic parts(power-supply IC), processed metal products (heatsink, sheet metal, and aluminum die cast), coil, relay, arrester, and heat resistant paint (materials)
[Target] (1) Vietnamese companies manufacturing products for Japanese companies
(2) Japanese companies that can take measures, even if they do not have local offices



Supplier Heatsink, sheet metal, aluminum die cast products, electronic parts, plastic resin molded products, large reactor
[Target] Companies that can perform our desired quality and processing (For detail, please see the URL above.)

2. FUJI SEIMITSU KOGYO CO., LTD.

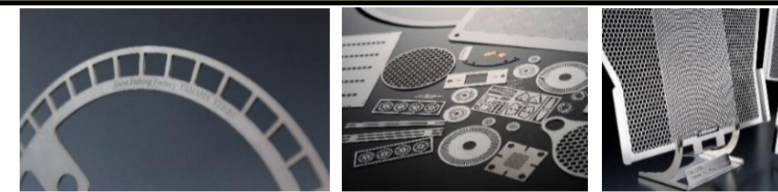
METALEXVTN

Buyer

URL: (JP) <http://web-fuji.com/>

Business: Manufacturer/Photo etching & electroforming process, precision sheet metal working, printing, and plating

Looking for: **Buyer** Precision processed thin plate products with photo etching technology (t < 1.0mm)
[Target] (1) Manufacturers of home electronic appliances, car parts, medical biotechnology, optical equipment, and (2) companies that develop organic EL devices, etc.



3. NAKA SEIKI CO., LTD

METALEXVTN

Buyer / Partnership

URL: (JP) <http://www.nakaseiki.co.jp/>

Business: Manufacturer/Processing of precision parts, and manufacture and sale of hand press and air chuck

Looking for: **Buyer** (1) Hand press, impact press (2) Precision air chuck
[Target] (1) Low voltage, electrical machinery, and transportation equipment manufacturers, and companies that assemble parts in the field; companies that manufacture FA equipment machines
(2) Companies that perform metal cutting work or manufacture FA equipment machines



Partnership Hand press, impact press, precision air chuck
[Target] Sales agents that can sell our products (Hand press, impact press, precision air chuck)

4. NAKAUMI INDUSTRIES CO., LTD. NAKAUMI VIETNAM CO., LTD.

METALEXVTN

VN OFFICE

Buyer/Supplier/Partnership

URL: (JP) <http://www.nakaumi.com/>

Business: Manufacturer/Manufacture and sale of continuous-thread stud, threaded bolt, full thread, other head cut bolts, etc.

Looking for: **Buyer** Continuous thread stud, insertion, and planned articles (special screw and parts, of processing, size, or steel product according to customers' requests) [Target] Overseas screw buyers (Europe, U.S., Middle East & VN local subcontractors)



Supplier Iron wire materials, and stainless steel wire materials
[Target] Material manufacturers (SS, SUS), wire trading companies, and wire drawing suppliers

Partnership Plating
[Target] Plating suppliers

5. NAKAYAMA MITSUBOSHI STEEL PRODUCTS, LTD.

METALEXVTN

Buyer/Supplier/Partnership

URL: (JP) <http://www.mitsuboshi-kenzai.co.jp/>

Business: Manufacturer/Manufacture, processing, and sale of light-gauge shaped steel, electric resistance welded steel tube and construction related products, etc.

Looking for: **Buyer** Lip channel steel, light-gauge channel steel, square steel tubes for general structural purpose, and carbon steel tubes [Target] Construction steel processing user and forming manufacturer



Supplier Wire secondary product and architectural hardware (cast iron/barbed wire, anchor bolt, round/screw/floor/color nails)
[Target] Wire secondary product processing manufacturer, architectural hardware processing manufacturer

Partnership Forming products (providing high quality, high yield, and thorough manufacturing management)
[Target] Forming manufacturer, etc. (a partnership is desired to be established for the high quality, high yield, and thorough manufacturing management)

6. NIHON FLASH CO., LTD

METALEXVTN

Buyer

URL: (JP) <http://www.nihonflash.co.jp/>

Business: Manufacturer/Manufacture and sale of CD stud and CD stud welder

Looking for: **Buyer** Fastener products with a focus on CD stud welder and CD stud bolts
[Target] A sales agent that can not only sell welding machines and CD stud bolts, consumables, but also carry out maintenance and repair simultaneously; a sales agent that has distribution routes to the precision sheet metal industry, sheet metal processing industry, etc.



7. STUFF CO., LTD.

METALEXVTN

Buyer/Supplier/Partnership

URL: (JP) <http://www.rd-stuff.com/>

Business: Manufacturer/"Total solution for product development" from product design development to prototyping & mass-production

Looking for: **Buyer** (1) Self-developed products: Carpentry vital sensing breathing device "kitoki" & Learning-type IoT alcohol gadget TISPY
(2) Design and development: Design of circuits, circuit boards, and mechanisms, as well as software development
[Target] (1) Buyers interested in health-related products
(2) Companies having their local subsidiaries (automobile components, medical care, household appliance industry, etc.)



Supplier Companies that can take measures for mass production in metal processing/resin and rubber processing/substrate, implementation, assembly, and packing (total measures covering manufacture, assembly, and packing & small lot mass production)
[Target] Manufacturers having trading results with Japanese companies (in automobile, medical care, home electronics, industrial machinery, etc.); Manufacturers that can take measures for small lot production are welcomed in particular

Partnership (1) Expansion of distribution routes of our own products (2) Manufacturers that can take measures for mass production of our own products (manufacture, assembly, and packing)
[Target] (1) Sales agent that can sell our products in Vietnam (2) Manufacturers that can take measures for mass production

8. THS SPRING CO., LTD

METALEXVTN

VN OFFICE

Buyer

URL: (THS) <http://www.taiyo-spring.co.jp> (VTS) <http://vinataiyo-spring.com/?lang=ja>

Business: Manufacturer/Manufacture and sale of various flat spring and precision press parts

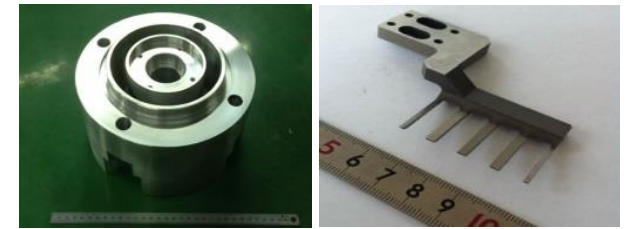
Looking for: **Buyer** Various flat spring and precision press parts
[Target] Motorcycle and automobile (four-wheeled car parts manufacturer, motorcycle manufacturer or its Tear 1 manufacturer, etc.), IT industry, home electronics, agricultural machinery, construction machinery, stationery, etc.



9. HANNAKOGYO CO., LTD.

Buyer/Supplier

URL: (JP) <http://www.hannakogyo.co.jp/> (EN) <http://www.hannakogyo.co.jp/en/>
 Business: Trading/Purchasing, quality control, inspection(including componential analysis), and sale of metal-processing parts and precisely machined parts
 Looking for: **Buyer** Metal-processing parts and Precisely machined parts
 [Target] Manufacturing-facility manufacturers and FA-related companies
Supplier Machining parts, precisely machined parts, sheet metal parts, and rubber parts
 [Target] Companies that perform metal machining on their own, especially those with expertise in single item processing or those that can deal with heat-treatment and surface treatment at the same time



10. KOTOBUKI KANKYOH KIZAI CO., LTD.

VN OFFICE

Buyer/Supplier/Partnership

The Representative Office of KOTOBUKI KANKYOH KIZAI CO., LTD in Hanoi City

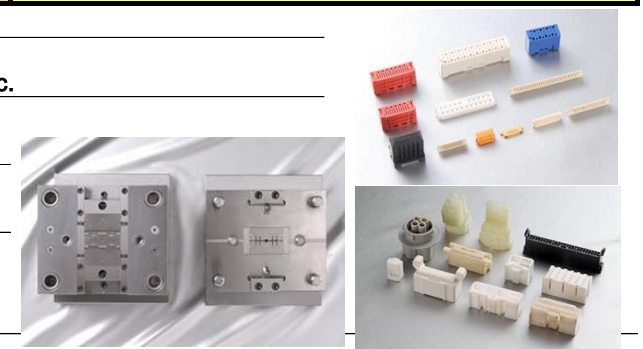
URL: (JP) <http://www.kotobukikk.com/> (EN) <http://www.kotobukikk.com/english/> (VN) <http://www.kotobukikk.com/vietnamese/>
 Business: Manufacturer/Comprehensive water treatment and engineering
 Looking for: **Buyer** Water/waste water treatment technologies and water/waste water treatment equipment
 [Target] Companies considering cost reduction, manpower saving in water/waste water treatment
Supplier (1)Environment related product for water treatment(pump, blower, measuring instruments, etc.), and (2)can manufacturing product for water treatment equipment
 [Target] (1)Companies that can provide water and environment related devices (2)Companies that can manufacture our designed products and perform construction work of them
Partnership Local water treatment engineering company, and companies that manufacture our designed products and perform construction of them
 [Target] companies with which we cooperate for the business related to our designed products (fabrication and manufacture) in the field of water/waste water treatment



11. SHINKO HIGH PRECISION MOLD CO., LTD.

Buyer/Supplier/Partnership

URL: (JP) <http://www.shinko-seimitsu.co.jp/>
 Business: Manufacturer/technical guidance, contract manufacturing, and collaboration with overseas companies
 Design and manufacturing of precision plastic molds used in automobile/electronic parts; precision metal mold component, etc.
 Looking for: **Buyer** Metal molds, metal mold parts, and mold technology (technical consulting)
 [Target] Mold manufacturer or mold user
Supplier Metal molds and metal mold parts
 [Target] Mold manufacturers and parts processing manufacturers
Partnership Metal molds and metal mold parts
 [Target] Metal mold manufacturers
 *Looking for local partners that can perform start-to-finish production from metal mold, forming, to assembly.



12. TOA MUSEN DENKI CO., LTD.

TOA MUSEN VIETNAM CO.,LTD.

VN OFFICE

Buyer/Supplier/Partnership

URL: (JP) <http://www.eleshack.co.jp/index.html> (VN) (in preparation)
 Business: Manufacturer and Trading/Manufacture and sales of electronic parts, electronic equipment, communication & information equipment
 Looking for: **Buyer** (1)Electronic parts (resistor, terminal block, connector, switch, capacitor, noise killer, surge killer, heatsink) and other imported products
 (2)Electrical machinery equipment (heater, FA equipment, control equipment, display equipment, power supply, and communication equipment) (3)Various types of digital signage
 [Target] (1)Manufacturers of electrical machinery facilities (2) Product manufacturers of various electrical products (3) Construction related companies engaged in commercial facilities (digital signage, etc.)
Supplier (1)Various types of electrical parts (2)Processed metal products (press, cutting, casting, coating, and welding)
 [Target] Electrical parts manufacturer and selling agent, and metalworking manufacturer having confidence in the quality
Partnership Sale of digital signage
 [Target] Companies that design and build commercial facilities and plants



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PLACE: Hotel Majestic Saigon, 5F, Prima Ballroom
 [Address] 1 Dong Khoi St, Dist 1, Ho Chi Minh City [TEL] (84-8) 3829 5517

MAP etc.
Info. →



Please send this application form to:

FAX : +81-6-6947-4326 / E-mail : oochin@mydome.jp

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Sent on: 2018/ /

Company Name:	URL:
TEL:	FAX:
Address:	
Category of Business:	Products:
Person in Charge (1):	E-mail:
Dept./Title:	
Person in Charge (2):	E-mail:
Dept./Title:	

*Companies you would like to Meet *Please pick up the companies and the numbers from the list outside/above.

No.	Name of the Company	What you are interested in for them

*Do you have an Vietnamese/Japanese interpreter (staff)? YES / NO

We apologize in advance that (1)we may decline the application if your interest doesn't match that of Osaka companies, and (2)we may request only 1 person from each company to join in the exchange party in case we receive more applicants than estimated. Please bring confirmation e-mail from us to the reception counter on the day.

Organized by: Osaka Foundation for Trade and Industry / Cooperated by: VCCI HCMC