

# Business Matching & Exchange Party with Osaka SMEs in HCM 2016

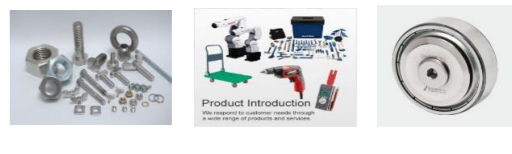
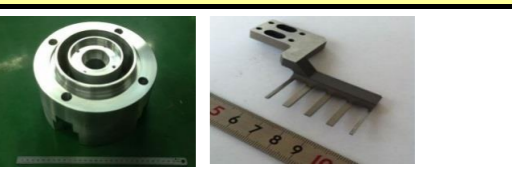
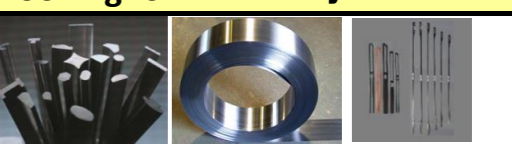


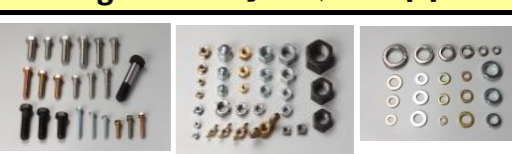
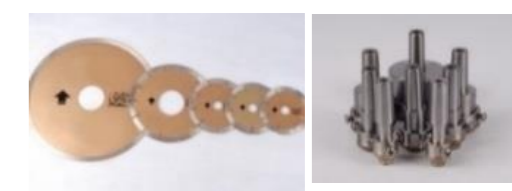

- DATE: Oct.5th(Wed), 2016 [Business Matching] 14:00 ~ 17:00  
[Exchange Party] 17:00 ~ 19:00
- PLACE: HOTEL MAJESTIC SAIGON, 5F, Prima Ballroom

**Participation FREE**

8 excellent high-tech SMEs from Osaka, Japan, participate in the int'l machine tools & metalworking exhibition "METALEX VIETNAM 2016" held at SECC from Oct. 6th-8th. Taking this opportunity, we have a Business Matching Event & Exchange Party with Osaka SMEs here in HCMC, on Oct. 5th, with special cooperation by VCCI HCMC. Please join and find your business networking opportunity with 12 Osaka SMEs below!

[Note] **METALEX VTN** ...Participating in METALEX VIETNAM 2016 **VN OFFICE** ...Operating in Vietnam

## Participants' Profiles

<b>1. ASIA PLANNING CO., LTD.</b>		<b>METALEX VTN</b>	looking for <b>Buyer / Supplier</b>
■Website:	(EN) <a href="http://www.asiaplanning.com/world/">http://www.asiaplanning.com/world/</a>		
■Business:	Trading company/Import and export of metal-processing parts and machinery parts (bolts, nuts, small screws, washers, pins, tools, tubes, bearings, spacers, machine keys, masking tapes, handles and machinery parts) * We supply Japanese products (JIS standard), and respond to the small orders from one piece.		
Looking for	<b>Buyer</b> Manufacturers of electric-appliance, machine tool, construction, ship builders, robot, assembling, racks, construction machine, equipment instrument, etc. <b>Supplier</b> Metal-processing manufacturers that could be suppliers of our products		
<b>2. HANNAKOGYO CO., LTD.</b>		<b>METALEX VTN</b>	looking for <b>Buyer / Supplier</b>
■Website:	(EN) <a href="http://www.hannakogyo.co.jp/en/index.html">http://www.hannakogyo.co.jp/en/index.html</a>		
■Business:	Trading company/Purchasing, quality control(QC), inspection(including componential analysis), and sale of metal-processing parts and precisely machined parts * We achieve quality control same as that in Japan at our plants in China; we offer Japanese quality at reduced costs.		
Looking for	<b>Buyer</b> Manufacturers of electric appliances, machineries; companies engaged in equipment assembly, purchasing metallic, precision and/or jig parts from Japan <b>Supplier</b> Metal-processing companies that are good at small-lot production of a wide variety of products and also concentrate on quality control		
<b>3. HOKURIKU YOSINAKA INC.</b>		<b>METALEX VTN</b>	looking for <b>Buyer</b>
■Website:	(EN) <a href="http://www.hokuriku-yosinaka.co.jp/english-top.html">http://www.hokuriku-yosinaka.co.jp/english-top.html</a>		
■Business:	Manufacture and sale of metallic materials such as stainless shaped wire, high carbon & stainless strip, and loom accessories, etc. Stainless shaped wire, stainless flat/squares/hexagon/round bars, special cold-finished hoop steel and hardened hoop steel/Loom accessories (dropper and flat head)		
Looking for	<b>Buyer</b> Machining companies of automotive parts manufacturers (cutting and press work); material trading companies; agents dealing with stainless steel; companies engaged in cutting bar material (hexagonal and round bars); Manufacturers of architectural hardware/blade springs; textile fabrics manufacturers		
<b>4. IBS INC. (VN: IBS MANUFACTURING VIETNAM CO. LTD. )</b>		<b>METALEX VTN</b> <b>VN OFFICE</b>	looking for <b>Buyer / Supplier</b>
■Website:	(EN) <a href="http://www.ask-ibs.jp/english/">http://www.ask-ibs.jp/english/</a>		
■Business:	Manufacture and sale of valves, pumps, and gas generators (apparatuses to separate/generate N <sub>2</sub> , O <sub>2</sub> , CO <sub>2</sub> etc. with the PSA method) and sale of other fluid control systems		
Looking for	<b>Buyer</b> Manufacturers of machine tools (including laser beam machines), food machinery & manufacturing equipment, medical devices and water treatment-related products <b>Supplier</b> Cutting work of metallic products (brass and stainless steel)		
<b>5. Japan Chemical Engineering &amp; Machinery Co., Ltd. (VN: JCEM VIETNAM CO., LTD.)</b>		<b>METALEX VTN</b> <b>VN OFFICE</b>	looking for <b>Buyer / Supplier</b>
■Website:	(VN) <a href="http://www.jcemvn.com/vn">http://www.jcemvn.com/vn</a> (JP) <a href="http://www.jcemvn.com">http://www.jcemvn.com</a> (EN) <a href="http://www.jcemvn.com/en">http://www.jcemvn.com/en</a>		
■Business:	(1) Business as an EPC company/ Whole plant engineering : Designing & manufacturing equipment and external procurement → Installation/Construction → Commissioning → Maintenance (2) Designing, manufacturing and maintaining various chemical machineries and equipment		
Looking for	<b>Buyer</b> Companies that consider newly construction and modification of entire plants, or purchasing and maintaining various chemical equipment <b>Supplier</b> (1)Tank fabricator (tanks and heat exchangers) (2) Machining companies (drilling, etc.) (3) Companies dealing with secondhand machines (welders, etc.) (4) Trading companies dealing with stainless and carbon steel plates		
<b>6. Ooyama Co., Ltd. (VN: Ooyama Vietnam Co., Ltd.)</b>		<b>METALEX VTN</b> <b>VN OFFICE</b>	looking for <b>Buyer / Supplier</b>
■Website:	(EN) <a href="https://www1.e-ooyama.co.jp/en/">https://www1.e-ooyama.co.jp/en/</a>		
■Business:	Wholesale and sale of fastener parts (bolts, nuts and washers) and machined parts (cut, cold-forged, sheet-metal, pressed, welded, or cast products and assemblies)		
Looking for	<b>Buyer</b> Manufacturers of machine tools, construction machinery, household equipment/automobile/electric appliance-related products, etc. <b>Supplier</b> Local suppliers of fastener components etc.		
<b>7. SAN-EI KOSAN CO., LTD.</b>		<b>METALEX VTN</b>	looking for <b>Buyer / Supplier</b>
■Website:	(JP) <a href="http://www.sanei-osaka.co.jp/">http://www.sanei-osaka.co.jp/</a>		
■Business:	Trading company/Import and export of diamond grinding wheels, titanite oxide, rutile sand, etc.		
Looking for	<b>Buyer</b> Companies using diamond grinding wheels or that want to reduce costs by replacing grind stones with diamond grinding wheels (Industries) Glass, ceramics, brake pads, cast-iron pipes, panels (liquid crystal, photovoltaic, etc.), mobile phone parts, construction materials, etc. <b>Supplier</b> Supplier dealing with ilmenite that have introduced or consider introducing facilities for refining ilmenite to oxidized titanium		
<b>8. SHIN-EI SANGYO CO., LTD.</b>		<b>METALEX VTN</b>	looking for <b>Buyer</b>
■Website:	(EN) <a href="http://www.s-shin-ei.co.jp/english.html">http://www.s-shin-ei.co.jp/english.html</a>		
■Business:	Manufacture of clean facilities-related devices and laboratory equipment /(1)Clean facilities business: clean booths, air showers, etc. (2)Laboratory equipment business: desiccators, glove boxes (3) Machining materials and working tools		
Looking for	<b>Buyer</b> Research institute, R&D section of companies etc. to survey local needs as well as local situation of research and development using physical and chemical science research systems.		

**9. OHTSU CHEMICAL CO., LTD.** looking for **Buyer / Supplier**

■Website: (JP) <http://ohtsuchemical.racms.jp/>  
 ■Business /Products Manufacturer/ manufacture and sale of urethane rubber products made of a wide variety of materials, centering on small-lot production, from large to small, and from high hardness to low hardness. /Polyurethane rubber rolls for automobile steel plates made by steel mills, solid tires (wheels), office automation-related rollers, materials (sheets, round bars, etc.), molds, squeegees for screen printing, cleaning blades, developing blades, vibration dampers, laminated urethane-rubber, etc.  
 Looking for **Buyer** Users of polyurethane plates and solid tires (wheels); ironworks (at automotive steel plate lines etc.), machinery manufacturers, and trading companies  
**Supplier** Manufacturers of polyurethane rubber materials



**10. NAKANO MANUFACTURE CO., LTD. (VN: NAKANO SEISAKUSHO.,JSC)** VN OFFICE looking for **Supplier**

■Website: (VN) <http://www.nakanos-s.co.jp/vn/index.htm> (EN)<http://www.nakanos-s.co.jp/english/company/index.htm>  
 ■Business Manufacture of precision cutting work of automotive and industrial machinery parts /Total manufacturing from raw materials to machining, heat treatment, polishing, surface treatment and assembling. High-precision fabrication of thin materials with μ-m accuracy.  
 Looking for **Supplier** Companies fall under any of the following conditions from (1) through (7);  
 1) Capable of round, rectangular and odd-form parts Size: φ30 to φ150 x 150 millimeters, φ10 to φ250 x 200 millimeters 2) Capable of cutting aluminum, steel, stainless and brass workpieces with lathe machines and machining centers 3) Capable of assuring the quality of workpieces with projectors, 3-D measuring instruments, surface roughness measuring instruments, contour shape measuring instruments, etc. 4) Capable of maintaining the accuracy within 0.05 μ of geometrical tolerance (examples: parallelism, flatness, coaxiality, etc.) 5) Capable of cutting materials φ3 to φ20 long with automatic multiple function processing machines 6) Capable of heat treatment (including high-frequency processing) and surface treatment (zinc, baking, trivalent metal coating, nickel plating and other industrial plating) and assuring the quality of the finish products 7) Capable of surely controlling mill sheets and their materials



**11. SANEI-KINZOKU SEISAKUSYO CO., LTD. (VN: SAN-EI VIETNAM CO.,LTD. )** VN OFFICE looking for **Supplier**

■Website: (VN, EN) <http://www.san-ei.vn/>  
 ■Business Metal press working; metal press die/mold designing; secondary machining; and manufacture of construction utility materials and light electrical materials, etc. /Start-to-finish production and management from planning and designing plus mold/die making to metal press, injection molding and assembling  
 Looking for **Supplier** Suppliers of raw materials (materials) stainless, iron, aluminum, brass



**12. YAMASHIN INDUSTRY CO., INC. (VN: YAMCO PRECISION VIETNAM)** VN OFFICE looking for **Buyer**

■Website: (VN/Yamco) <http://yamcovn.com/index.php/vi/> (EN/Yamco) <http://yamcovn.com/index.php/en>  
 ■Business Precision machining with NC/MC machines; and procurement of stainless steel/a wide variety of steel stocks  
 \*We are especially good at machining of cutting resistant material.  
 \*We can meet customers' various requests using our material procurement channels.  
 Looking for **Buyer** Companies that require procurement of steel stocks and metal processing



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**DATE: Oct. 5th (Wed.), 2016**  
 < Business Matching > 14:00 - 17:00 < Exchange Party > 17:00 - 19:00  
**PLACE: Hotel Majestic Saigon, 5F, Prima Ballroom**  
 <Address> 1 Dong Khoi St, Dist 1, Ho Chi Minh City < TEL> (84-8) 3829 5517

**Please send this application form to:**  
**FAX : +81-6-6947-4326 or E-mail : oochin@mydome.jp**



**Business Matching & Exchange Party with Osaka SMEs in HCM 2016** Sent on: 2016/ /

Company Name	Address	
TEL	FAX	
URL		
Category of Business	Products	
Person in Charge (1)	Person in Charge (2)	
Dept./Title	Dept./Title	
E-mail	E-mail	

**Companies you would like to Meet** \*Please pick up the companies and the numbers from the list outside.

No.	Name of the Company	What you are interested in for them

■ Do you have an Vietnamese/Japanese interpreter (staff)? YES / NO

\* We apologize in advance that (1)we may decline the application if your interest doesn't match that of Osaka companies, and (2)we may request only 1 person from each company to join in the exchange party in case we receive more applicants than estimated. Please bring confirmation e-mail from us to the reception counter on the day.

**Organized by: Osaka Foundation for Trade and Industry Cooperated by: VCCI HCMC**